09-01182-smb Doc 293-32 Filed 11/25/15 Entered 11/25/15 12:57:22 Exhibit 32 Pg 1 of 18

EXHIBIT 32

1		Page 1
1 2	UNITED STATES DISTRICT CO	OURT
3 4	SOUTHERN DISTRICT OF NEW	YORK
)
5	In Re:) SIPA LIQUDATION)
6	BERNARD L. MADOFF INVESTMENT SECURITIES LLC,) No. 08-01789 (BRL)) (Substantively
8	Debtor.) Consolidated)))
9)
10	IRVING H. PICARD, Trustee of the Liquidation of Bernard L. Madoff Investment Securities LLC,)))
11	Plaintiff,)
12)
13	VS.) Adv. Pro. No.) 09-01182 (BRL)
14	J. EZRA MERKIN, GABRIEL CAPITAL, L.P., ARIEL FUND LTD., ASCOT PARTNERS L.P., GABRIEL CAPITAL)
15	CORPORATION,)
16	Defendants.))
17)
18 19		
20		
21	VIDEOTAPED DEPOSITION OF STEVE PON New York, New York July 8, 2015	MERANTZ, Ph.D.
22	<i>2</i> - <i>,</i>	
23 24	Reported by: BONNIE PRUSZYNSKI, RN JOB NO. 95461	MR, RPR, CLR
25	UUD 110. 93401	

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2	information.
3	If I am acquiring somebody, if I am
4	negotiating with an outside hedge fund and I
5	am trying to acquire them, or I may be
6	talking to a hedge fund that has no track
7	record that doesn't exist, but somebody that
8	I want to ultimately seed and start up, or
9	somebody could be a partner of my Weiss
10	Peck & Greer is a partnership, so a lot of
11	the people who work there are partners, and
12	they have ongoing businesses that they have
13	been managing their funds for years.
14	So there is different levels of
15	information that I am getting from all of
16	these different people.
17	Q Would you agree that due diligence
18	is a flexible process?
19	A I guess I don't there are
20	aspects I don't know what you mean by the
21	process. I would like to think that the
22	process is objective and the process is well
23	defined by what Weingarten and I have said.
24	The actual implementation of it is going to
25	be constrained by the particulars of any

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² given situation.

3 So, in other words, somebody --4 somebody may be in business for five years, 5 and they may have a track record, and I may 6 be able to analyze their historical track 7 record, but somebody else may just be out of 8 the box and be a totally new hedge fund, and 9 then they have no track record. So my 10 evaluation of their performance will mean 11 something different when I look at this 12 manager versus that manager, but the notion, 13 the concept of looking at performance is an 14 objective part of that process.

Q When you performed due diligence on one of your partners as compared to performing due diligence on a fund that you were considering acquiring, did you do anything differently?

A Well, again, if they are a partner,
if they are a part of Weiss, Peck & Greer, I
have access to all of their records. I know
their trading. I know what their
transactions are. I know what their trades
are. I can go talk directly to the head

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1 S. Pomerantz 2 trader at Weiss, Peck & Greer and get 3 information. 4 If I am trying to acquire someone 5 and they are using Goldman Sachs as a prime 6 broker, well, I can talk to Goldman Sachs, 7 but Goldman Sachs is clearly not going to 8 tell me the same things that the head trader 9 at Weiss, Peck & Greer is going to tell me. 10 So, again, there is differences 11 based on every situation. 12 Why would the -- why would Goldman 0 13 Sachs not tell you the same things that the 14 head trader at Weiss, Peck & Greer would tell 15 you? 16 А Because Goldman Sachs is a private 17 company, and there are limits to what they 18 need to communicate to the public. 19 (Discussion held off the record.) 20 BY MR. STEINER: 21 Ο The -- so, you said when you were 22 at Weiss, Peck & Greer, when you were 23 performing due diligence on your partners, 24 you had access to basically more information, 25 and a lot more information, than on a fund

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1	S. Pomerantz		
2	Q Of some Goldman fund?		
3	A Of a Goldman account. It's not a		
4	'40 Act fund. It's an account. It's a		
5	separately separate legal standing		
6	account, and we own shares in that account.		
7	Q Just like an LLC or something?		
8	A It's like a hedge fund.		
9	Q And someone at Goldman manages that		
10	fund?		
11	A It's an index fund, but presumably		
12	somebody is managing it.		
13	Q And you don't know who that person		
14	is?		
15	A It's probably a computer.		
16	Q Do you know what broker-dealer that		
17	fund uses?		
18	A They probably use themselves.		
19	Q Goldman Sachs?		
20	A Yes.		
21	Q And that's not a problem for you?		
22	A That's not a problem.		
23	Q Why not?		
24	A I mean, Goldman Sachs is a large		
25	entity. There is the broker-dealer and		

1	S. Pomerantz
2	the asset management arm are two distinct
3	entities. They report to different people.
4	They probably share a CEO and nothing but a
5	CEO.
6	Goldman has divisions of
7	responsibilities, and they have people who
8	are there to insure the division of
9	responsibility. I don't I don't see a
10	problem with that.
11	Q And have you ever asked to see the
12	trade confirmations or monthly statements
13	from that account?
14	A I get monthly statements. But
15	again, I get I get monthly statements
16	regarding actually, the total plan as well
17	as the individual pieces.
18	Q And does the monthly statement show
19	the individual securities that are owned in
20	that account, or it shows the value of
21	A It would show me shares of
22	shares of Goldman Sachs' total stock alpha
23	fund, and then the number of shares that I
24	own, and the NAV of those shares.
25	Q It doesn't show you the underlying

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2	holdings?	
3	A No.	
4	Q That is not a problem for you?	
5	A It's a Russell 3000 index fund.	
6	Q And so, it's okay with you to not	
7	have the breakdown of individual holdings?	
8	A I don't need to see a list of 3,000	
9	holdings. If I want to look at the annual	
10	report, I could do that.	
11	Q Have you ever done that?	
12	A Maybe years ago.	
13	Q How do you know that that account	
14	in fact owns all 3,000 stocks that you think	
15	it owns?	
16	A I think there is how do I know	
17	it owns 3,000? They have represented to me	
18	that it owns 3,000. It performs like it owns	
19	3,000. The returns match the returns of the	
20	index.	
21	I have no reason to believe that it	
22	doesn't own 3,000. It behaves exactly the	
23	way I expect it to behave.	
24	Q And that's good enough for you?	
25	A Not that fact alone is not good	
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1	S. Pomerantz	
2	enough. I mean, there is there is a brand	
3	that is involved. I go to their offices	
4	periodically. I meet with a lot of people	
5	as I said, I have about ten contacts in the	
6	company on a variety of issues involving	
7	IFIC. So I meet with, sometimes meet with	
8	all of them, or sometimes meet with one or	
9	two or three.	
10	I feel very comfortable. I have no	
11	reason to believe that something is happening	
12	that is not as being represented.	
13	Q I think you used the term "trust	
14	but verify"	
15	A Yes.	
16	Q in your report; right?	
17	A Yes.	
18	Q So in terms I understand the	
19	"trust," and I understand people trust	
20	Goldman Sachs. In terms of the "verify,"	
21	what do you do to verify those	
22	representations, other than go to their	
23	offices and meet with people?	
24	A I mean, this relationship has been	
25	going on for about seven years. I do get	

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Page 88 1 S. Pomerantz 2 all tools that have direct application to a 3 BLMIS-type investment. 4 0 So, now let me make sure I 5 understand. If I understand correctly, what 6 you are saying is that the industry standard 7 was the framework, the five P's; is that 8 right? 9 Α Yes. 10 In your opinion? 0 11 Α Yes. 12 And then there are lots of Ο 13 different ways to go about implementing, 14 developing the information you need in the 15 five different P's; is that right? 16 I mean the five P's are the Α 17 objective standard, and then it is incumbent 18 on a fiduciary to accomplish the due 19 diligence into each of those P's to the 20 extent that data and tools are available, and 21 circumstances warrant. 22 What do you mean by "circumstances Q 23 warrant"? 24 Well, let's take BLMIS as an Α 25 example. Perhaps what is being offered up as

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1	S. Pomerantz	
2	A Well, I just gave you examples in a	
3	litigation context.	
4	Q Right. So, my question is: In	
5	your due diligence of in your performing	
6	due diligence on an investment advisor or	
7	hedge fund manager, have you ever reviewed	
8	trade confirmations?	
9	A No. I reviewed transaction-level	
10	data, and I would input transaction-level	
11	data into systems to perform certain	
12	analyses. But I I never had a need to	
13	look at the confirmations.	
14	Q So, you never asked to look at	
15	confirmations in any of the due diligence	
16	that you have done over the last 20 years?	
17	A I was never I never had a need	
18	to do that.	
19	Q And in your in due diligence	
20	by the way, when you referred to your work as	
21	an expert in the tax shelter cases as due	
22	diligence, that was always a review after the	
23	fact after a challenge by the IRS; correct?	
24	A Yes.	
25	Q Okay. So in your work performing	

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1	S. Pomerantz	
2	due diligence on investment advisors or hedge	
3	funds, have you have you had occasion	
4	to strike that.	
5	In your work performing due	
6	diligence on hedge fund managers or on	
7	investment advisors, have you ever compared	
8	on a transaction-by-transaction basis	
9	transaction price versus the daily high-low	
10	range? Has that been something you have done	
11	in your due diligence work?	
12	A I have looked at transaction prices	
13	against VWAP, but I have not looked at	
14	transactions versus highs and lows. But I	
15	have looked against VWAP as part of my due	
16	diligence.	
17	Q Why haven't you looked at	
18	transactions versus highs and lows as part of	
19	your due diligence?	
20	A I never had a reason to.	
21	Q And I take it you don't believe	
22	that the due diligence that you have	
23	performed has been faulty for not having	
24	looked at that; correct?	
25	A It depends on the circumstances.	

1	S. Pomerantz
2	In the circumstances that I have worked in, I
3	never had a need to do that. I as I said,
4	my objective was to understand things as best
5	as I could, and I felt that I always reached
6	that objective by using the tools that were
7	necessary.
8	Q Looking back over the, you know,
9	30 years that you have been involved in the
10	investment industry or the, you know, 20 or
11	so years where you have had some due
12	diligence responsibilities, have you ever had
13	occasion in hindsight to think that your due
14	diligence was subpar?
15	A You know, there was a time when I
16	actually was lied to, and I didn't discover
17	it for a few months. I don't know there
18	really was no way, looking back on it, for me
19	to have known that I was being lied to, but I
20	was, and as soon as I knew, as soon as it was
21	possible for me to know, I knew.
22	Q What were you lied to about?
23	A Actually, it was a particular hedge
24	fund that actually said they were not going
25	to engage in market timing, and that it was

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1 S. Pomerantz 2 competitor to Barra called NorthPoint, and 3 they will provide similar analysis. It's not 4 a very expensive proposition. You can -- you 5 can hire people. 6 I -- I don't -- I don't know that 7 it requires -- you know, maybe I'm -- maybe 8 I'm out of touch, but I don't think it 9 requires an enormous amount of effort. There 10 is commercially available software to do all 11 of this work. 12 But it is your view that, for Ο 13 example, asking the question how do you 14 calculate the correlation between each 15 investment means that the person performing 16 the due diligence should go and recalculate 17 that to test what information they are 18 receiving? 19 Α It depends what the results say. 20 If the results that you get from somebody, 21 right -- I mean, you don't ask these 22 questions, fill them in, and then throw this 23 in a file somewhere. You have to read it and 24 you have to interpret it and understand it. 25 I think of this as kind of when you

1	S. Pomerantz
2	go to the doctor, the nurse takes your
3	history and asks you a bunch of questions,
4	and she enters the questions into a database,
5	and there is questions and answers, and then
6	there is a doctor who basically interprets
7	that, and says, oh, you have this problem or
8	you have that problem. That is not for the
9	nurse to do, that is for the doctor to do.
10	This is like an intake form. These
11	are questions that need to be asked, but just
12	because they are answered, that is not
13	where due diligence doesn't end there.
14	This is where it starts. It starts here by
15	asking these questions and getting answers,
16	and then somebody, a partner, a general
17	partner, somebody has to then start to read
18	it and interpret it and say, okay, is what I
19	am seeing consistent with these answers? Do
20	these answers make sense? Are they
21	internally consistent? Are they internally
22	inconsistent? Those are things that have to
23	be asked.
24	Q And in making those judgments, is
25	it your opinion as to whether things are

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1	S. Pomerantz
2	consistent with what they expect, is it your
3	opinion that the manager or the person
4	responsible for the due diligence is required
5	to use the very the various quantitative
6	analyses that you have put forth in your
7	report?
8	A I think that part of the due
9	diligence process is to confirm these
10	answers. Right. The due diligence process
11	is not fill this in so that I can put it in
12	my file. Right? You have to confirm the
13	information that is here, whatever tools you
14	think are necessary to do that, and it will
15	depend upon the fund, it will depend upon the
16	strategy, it will depend upon the data that
17	is available. It's very situational.
18	But the fiduciary is ultimately
19	responsible for reconciling the information
20	on this piece of paper with the reality that
21	he sees.
22	Q And he is supposed to do that using
23	the tools he thinks are necessary; right?
24	A You know, he is supposed to do it.
25	How he chooses to do it is up to him. He can
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1	S. Pomerantz
2	saying.
3	But these are all tools that were
4	available, and some subset of these tools
5	were always being brought to bear regarding
6	any due diligence project.
7	Q So, is it your testimony that these
8	tools, the quantitative tools that you
9	describe in your report, were available, or
10	that industry standards required these tools
11	to be used?
12	A I I would say both. I would say
13	that they were available, and as far as the
14	industry standard is concerned, I would point
15	to this document which is dated 1997, and it
16	basically says you will also have to identify
17	the sources of return. That is what is being
18	mandated to people that are in the process of
19	due diligence, that are in the process of
20	performing due diligence. They are being
21	mandated by AIMA, you will also have to
22	identify the sources of return.
23	And that is what this report
24	attempts to do. Now, ironically, there was
25	no source of return. That is not evident

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Page 331 1 S. Pomerantz 2 I think Mr. Steiner MS. ARCHER: 3 has done a more than adequate job, so I 4 have no questions. 5 THE VIDEOGRAPHER: The time is 6 6:41 p.m. We are off the record. 7 000 STEVE POMERANTZ, Ph.D., the witness 8 I, 9 herein, do hereby certify that the foregoing 10 testimony of the pages of this deposition to be a 11 true and correct transcript, subject to the 12 corrections, if any, shown on the attached page. 13 14 15 Subscribed and sworn to before me this ____day of _____,____, 16 17 18 NOTARY PUBLIC 19 20 21 22 23 24 25